

9 OUT OF 10,500

“A company is only ever as good as the people who work for it” – even a cliché is sometimes true. At least as far as Hermes is concerned; its success has many names and many faces. Nine colleagues share their stories.

There are the “front runners”, employees who are very committed. There are also the “team players” and the “onlookers”. And there are colleagues who are no longer colleagues at all – because they have already handed in their notice in their own minds. This applies to all companies, and Hermes is no exception. Except that at Hermes the front runners and team players seem

to make up the majority of staff. And this has been true for forty years. Otherwise its rise from modest beginnings as a parcel carrier to a global logistics business and service provider would not have been possible. Hermes’ success is attributable to people and is largely handmade – even to the present day. Whether they wear a boiler suit or Armani, transport packages or work

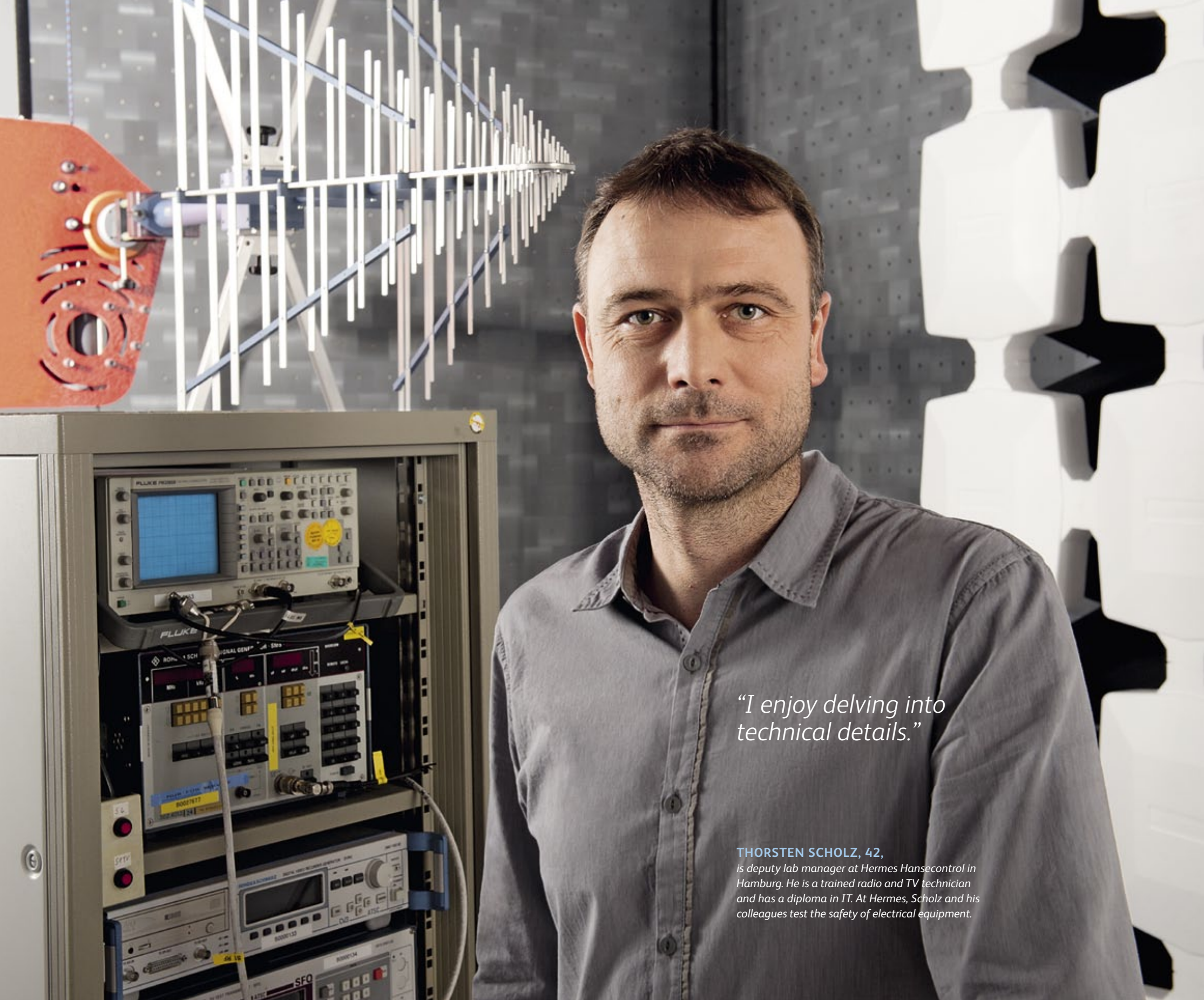
in an office or laboratory. The “high potentials” of Hermes are colleagues who get on with things when it comes to the crunch. Down-to-earth and pragmatic, dedicated and ready to try something new and “think outside the box”. Is there such a thing as a typical Hermes employee? If there is, some of his typical qualities are outlined over the next few pages. ■



MARKUS CWIERTNIA, 35,

has been working for Hermes Fulfilment in Hamburg since June 2000. His job includes stacking returns containers and loading them onto lorries to be transported back to the dispatch centre in Haldensleben. Cwiertnia is married and has a daughter. In his spare time, he reads (Harry Potter), watches films (Lord of the Rings) or dreams – of Paris, his favourite city.

“It was at my job at Hermes that my wife caught my attention.”



“I enjoy delving into technical details.”

THORSTEN SCHOLZ, 42,
is deputy lab manager at Hermes Hansecontrol in Hamburg. He is a trained radio and TV technician and has a diploma in IT. At Hermes, Scholz and his colleagues test the safety of electrical equipment.



FIONA A. PETERS, 38,
is responsible for the Group's marketing communications and works at the company's head office in Hamburg. She is married and has a daughter. She lived in Madrid for four years, which explains her passion for tapas, paella and rioja.




SEBASTIAN BRITTO, 36,
studied business administration in Hamburg, specialising in logistics. He has been key account manager at Hermes Einrichtungen Service since 2009 and enjoys his job very much: "Hermes is the top employer in the logistics sector and offers excellent development opportunities."



"I have been driving a transporter for Hermes for 17 years and I still really enjoy my job."

JOHN KERLEY, 62, is married, has three children and lives in the English port city of Southampton. He has been driving a transporter for Hermes for 17 years, supplying packages to lifestyle couriers, who then deliver them to the customer's front door. "I like my job," says Kerley. "And I like my football club, Southampton."

A woman with short dark hair, wearing a blue leather jacket, a black scarf, and a dark blue textured top, stands on a balcony with a metal railing. She is smiling and looking towards the camera. The background features a dense urban landscape with several tall skyscrapers, including one with a prominent white 'X' pattern and another with a red 'AIA' sign. The sky is clear and bright.

“A job is job. But when I am travelling for Hermes, I combine the pleasure of shopping with business – after all, I have to stay informed.”

SANDY HO LAI FONG, 46,

lives with her husband and two sons in Hong Kong. At Hermes-OTTO International she works as a merchandise manager, a job which includes identifying the best and cheapest sources of fabrics and textiles. Why does she like working for Hermes? “Because the working conditions are good and my colleagues are very nice!”



TORSTEN BRINSA, 47, started working for Hermes in October 2003 as a dispatcher and is still doing the same job today. "I enjoy my work." When he stands in front of the large map of Europe at Hermes' head office, he is particularly interested in what is going on in western Germany and western Europe – they are the areas he covers. In his private life he is firmly rooted to the ground. His favourite town? "Wentorf, where I live!"



TIMO HOLM, 33,

from Hamburg, has worked as a service round driver for the Hermes Logistik Gruppe Deutschland since July 2006. He does the rounds of the ParcelShops and delivers and collects consignments. Even in his free time he does something for the distance selling sector, he jokes: "I sometimes sell things on eBay."

*“Together with my team,
I create an exciting virtual
shopping experience.”*

DAJANA RÖMER, 33,

works at Hermes NexTec in Hamburg and is responsible for designing the content of online shops. For customers such as the maritime lifestyle brand ARQUEONAUTAS, she designs the web shop's virtual shop windows with a click of a mouse – and turns the clothes it sells into must-haves. Her job also includes product styling for photo shoots.